



PigTalks Asia

Happy pigs, happy farmers

I found my way into the field of agriculture quite unexpectedly, and over the past 20 years, I've had the privilege of working throughout the livestock sector—from factories to farms. This journey has allowed me to connect deeply with farmers and businesses, and I've learned so much along the way. I am truly passionate about continuous learning and devoted to promoting sustainable agricultural development.

In a country like Vietnam, where agriculture is not just a livelihood but a way of life, I am constantly inspired to build partnerships that can help foster meaningful and sustainable progress for the future.



Nguyen Thi Kim Thanh (Thanh Nguyen)

Sales Manager at Entobel Vietnam

Ho Chi Minh City - Vietnam

What are your specialties in the pig industry?

I have 3 years of experience in a feedmill, where I was responsible for controlling the quality system. Following that, I spent 10 years as a consultant in trading and the feed industry, primarily focusing on the livestock sector. My trading activities included feed additives, functional proteins, and feed formulation software. As a feed industry consultant, I specialized in animal feed formulation and quality control systems.

Then, I spent 5 years in production, concentrating on fish protein hydrolysate for the aquaculture sector.

Currently, I am dedicated to exploring innovative and sustainable protein sources derived from insects for both livestock and aquaculture.

What are the projects that you've been?

I take pride in all my work, especially in collaborating closely with feed formulators and farms that mix their own feed. Drawing on my deep understanding of the field, I was able to support them in creating formulations that are not only cost-effective but also nutritionally robust.

Your current focus:

I aim to strengthen my professional relationships within the industry, particularly with farmers interested in producing their own feed, as well as with feedmills that specialize in customized formulations tailored to the specific needs of livestock.

My objective is to expand the options available in the industry by providing highly digestible proteins that are sustainably sourced from alternative materials, such as insects and agricultural byproducts.

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